# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): February 13, 2014

## **Koss Corporation**

(Exact name of registrant as specified in its charter)

Delaware

0-3295

39-1168275

(State or other Jurisdiction of Incorporation)

(Commission File Number) (IRS Employer Identification No.)

**4129 North Port Washington Avenue, Milwaukee, Wisconsin 53212** (Address of principal executive offices) (Zip code)

(414) 964-5000

(Registrant's telephone number, including area code)

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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#### Item 2.02 Results of Operations and Financial Condition.

On February 13, 2014, Koss Corporation issued a press release announcing its financial results for the quarter ended December 31, 2013. A copy of the press release is being furnished as Exhibit 99.1 to this Form 8-K and is incorporated herein by reference.

The information in this report is being furnished pursuant to Item 2.02 Results of Operations and Financial Condition. In accordance with General Instruction B.2 of Form 8-K, the information in this report shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Number Description

Exhibit 99.1 Press release of Koss Corporation dated February 13, 2014.

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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

February 13, 2014

KOSS CORPORATION

By: /s/ Michael J. Koss

Michael J. Koss Chief Executive Officer and President

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**KOSS**<sup>®</sup> CORPORATION

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### FOR IMMEDIATE RELEASE

February 13, 2014

**NEWS RELEASE** 

CONTACT: Michael J. Koss President & CEO (414) 964-5000 mjkoss@koss.com

### **Koss Reports Lower Sales and Earnings**

**Milwaukee**, **Wisconsin**: Koss Corporation (NASDAQ SYMBOL: KOSS), the U.S. based high-fidelity headphone company, has reported its second quarter results for the quarter ended December 31, 2013.

"We have developed new architecture for the software and firmware that supports our WiFi headphones and earbuds, during the last several months," Michael Koss said. "This new architecture will replace the old architecture that was being capitalized. As a result of these changes to the system architecture, we are taking an impairment charge for the remainder of the original software plus some tooling, inventory and related items to reflect this change," Michael Koss continued.

Koss highlighted the fact that the technology still represents a strategic opportunity for the Company despite the impairment charge of the old software and related tooling and inventory. The overall impairment expense was \$4,535,747 with \$2,308,752 for software related impairment, \$1,759,710 for inventory related impairment and the remainder of \$467,285 related to tooling and professional fees.

"The impairment charge is treated as a non-cash expense for the quarter," Koss continued.

Sales for the second quarter were \$6,524,215 compared to \$8,642,031 for the same three month period one year ago, a 24.5% decrease. The three month net loss was \$3,452,841, compared to net income of \$338,688 for the second quarter last year. Diluted loss per common share for the quarter was \$0.47 compared with income per common share of \$0.05 one year ago.

Sales for the six months ended December 31, 2013 trended down by 24.0% to \$13,348,554 compared with \$17,556,893 for the same six month period a year ago. Six month net loss was \$3,373,439 compared to \$704,841 of net income for the same six months last year. Diluted loss per common share was \$0.46 compared with income per common share of \$0.10 for the same six month period a year ago. The six months ended December 31, 2013 and 2012 included \$596,545 and \$1,195,071, respectively, of insurance proceeds and other recoveries exceeding the costs for legal fees related to previously reported unauthorized transactions.

"We have experienced continued low sales to certain of our European distributors as well as one OEM customer in Asia. The low demand in Europe appears to be due to weak economies and challenges of properly balancing inventories. In Asia, we believe that last year may have been an exceptionally good year for a headphone designed to be used with metal detectors," Michael J. Koss, President and CEO, told employees here today. "Although still down, the US market has fared better than Europe with sales of new products and additions of new retailers to help offset the declines at a couple mass retailers. The Fit Series continues

to gain placement and we are adding several new products that have just been introduced at the Consumer Electronics Show as well as other offerings that are scheduled to be launched later this year."

The Company incurred some start-up costs with its new production operations in Mexico. Koss began regular shipments of headphones from this facility in the quarter ended December 31, 2013 and will expand the operations over the remainder of the 2014 fiscal year. Start-up costs in Mexico were approximately \$560,000 in the six months ended December 31, 2013. This net cost is expected to decrease over the remainder of fiscal year 2014 as production is increased.

Although the Company will pay a dividend of \$0.06 cents per share on April 15, 2014, to shareholders of record on March 31, 2014, the Company warned that it will determine whether to declare and the amount of any future dividends on a quarter-by-quarter basis based upon its assessment of the Company's financial condition and liquidity, improvement in sales as a whole and in particular in the export markets, an increased generation of cash from operations, and the Company's earnings. Koss cautioned, "If we do not see an improvement in our net sales in the spring and early summer, we will likely need to either reduce or eliminate the quarterly dividend that would normally be scheduled to be paid for the period ending June 30, 2014. We will be closely monitoring sales in our export markets as well as sales contributions by our new products."

Koss Corporation markets a complete line of high-fidelity headphones, speaker-phones, computer headsets, telecommunications headsets, active noise canceling headphones, wireless headphones, and compact disc recordings of American Symphony Orchestras on the Koss Classics label.

This press release contains forward-looking statements. These statements relate to future events or our future financial performance. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "forecasts," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," or "continue" or the negative of such terms and other comparable terminology. These statements are based on currently available operating, financial and competitive information and are subject to various risks and uncertainties. Actual events or results may differ materially. In evaluating forward-looking statements, you should specifically consider various factors that may cause actual results to vary from those contained in the forward-looking statements, such as general economic conditions, in particular, consumer demand for the Company's and its customers' products, competitive and technological developments, foreign currency fluctuations, and costs of operations. Shareholders, potential investors and other readers are urged to consider these factors carefully in evaluating the forward-looking statements and are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements made herein are only made as of the date of this press release and the Company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances. In addition, such uncertainties and other operational matters are discussed further in the Company's quarterly and annual filings with the Securities and Exchange Commission.

## KOSS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

	Three Months Ended December 31				Six Months Ended December 31			
		2013		2012		2013		2012
Net sales	\$	6,524,215	\$	8,642,031	\$	13,348,554	\$	17,556,893
Cost of goods sold		4,543,003		5,884,424		9,114,373		11,548,115
Impairment of capitalized software, inventory and related items		4,535,747		—		4,535,747		—
Gross profit (loss)		(2,554,535)		2,757,607		(301,566)		6,008,778
Operating expenses:								
Selling, general and administrative expenses		2,745,044		3,003,488		5,570,849		6,022,239
Unauthorized transaction related costs and recoveries, net		112,171		(812,344)		(596,545)		(1,195,071)
Total operating expenses		2,857,215		2,191,144		4,974,304		4,827,168
Income (loss) from operations		(5,411,750)		566,463		(5,275,870)		1,181,610
Other income (expense):								
Interest income				—				10
Interest expense		(8,193)		(27,206)		(15,799)		(56,515)
Total other expense, net		(8,193)		(27,206)		(15,799)		(56,505)
Income (loss) before income tax provision (benefit)		(5,419,943)		539,257		(5,291,669)		1,125,105
Income tax provision (benefit)		(1,967,102)		200,569		(1,918,230)		420,264
Net income (loss)	\$	(3,452,841)	\$	338,688	\$	(3,373,439)	\$	704,841
Income (loss) per common share:								
Basic	\$	(0.47)	\$	0.05	\$	(0.46)	\$	0.10
Diluted	\$	(0.47)	\$	0.05	\$	(0.46)	\$	0.10
Dividends declared per common share	\$	0.06	\$	0.06	\$	0.12	\$	0.12

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